

THE FORMULA: THREE-QUESTION STRATEGY

Q1 - ABOUT THE ROLE

Ask about expectations, success criteria, or biggest challenges in this position.

Q2 - ABOUT THE TEAM

Ask about team culture, collaboration style, or how the team is structured.

Q3 - ABOUT GROWTH

Ask about development opportunities or what the interviewer enjoys about working there.

KEY PHRASES

What does success look like in this role in the first 90 days?	Як виглядає успіх на цій посаді протягом перших 90 днів?
What are the biggest challenges someone in this role typically faces?	Які найбільші труднощі зазвичай виникають на цій посаді?
How would you describe the team culture?	Як би ви описали культуру команди?
What opportunities for development are there for someone in this role?	Які можливості для розвитку є на цій посаді?
What do you enjoy most about working here?	Що вам найбільше подобається у роботі тут?
What are the next steps in the interview process?	Які наступні кроки у процесі відбору?

INTERVIEW CRIMES: WHAT NOT TO SAY

x "No, I think you have covered everything. I am good, thank you."

Signals no curiosity, no preparation, no genuine interest. This is the worst possible answer.

x "Yes! How much is the salary? How many holidays? Is there remote work? What about the bonus?"

Shows your priorities are perks, not the work. Ask these after you receive an offer.

x "Could you tell me more about the role? What would I be doing day to day?"

The interviewer just explained this. Signals you were not listening during the interview.

x Asking 6-7 questions and going 15 minutes over time.

Reading the room is a skill. The interviewer is wrapping up -- finish gracefully with 2-3 good questions.

TIPS

- + Always prepare at least 5 questions; ask 2-3 based on time and context.
- + Saying "No, I think you covered everything" signals no curiosity and no preparation.
- + Save salary, benefits and holidays for the offer stage, not the first interview.
- + Use polite indirect forms: "Could you tell me...?" not "What is...?"
- + Thoughtful questions leave the final strong impression -- this is your last chance.

Write first, then practise speaking. Aim for natural, confident English.

YOUR ANSWER - WRITE IT HERE

Q1 -- Write your question about the role (expectations / success / challenges):

Q2 -- Write your question about the team or culture:

Q3 -- Write your question about growth or development:

Reflection -- which of your questions do you think is strongest and why?
